

# Building a Cyber Resilient Workforce

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# 2023 State CIO Top Ten Policy and Technology Priorities

## Cybersecurity is the #1 Priority

STATE CIO TOP 10 PRIORITIES	
Priority Strategies, Management Processes and Solutions for 2023	
01	<b>Cybersecurity and Risk Management:</b> governance; budget and resource requirements; security frameworks; data protection; training and awareness; insider threats; third-party risk
02	<b>Digital Government / Digital Services:</b> framework for digital services; state portals; improving and digitizing citizen experience; accessibility; identity management; digital assistants; privacy
03	<b>Workforce:</b> preparing for the future workforce and reimagining the government workforce; transformation of knowledge, skills and experience; more defined roles for IT asset management, business relationship management, and service integration
04	<b>Legacy Modernization:</b> enhancing, renovating, replacing, legacy platforms and applications; business process improvement
05	<b>Identity and Access Management:</b> supporting citizen digital services; workforce access; access control; authentication; credentialing; digital standards
06	<b>Cloud Services:</b> cloud strategy; selection of service and deployment models; scalable and elastic services; governance; service management; security; privacy; procurement
07	<b>Consolidation/Optimization:</b> centralizing; consolidating services; operations; resources; infrastructure; data centers; communications and marketing "enterprise" thinking
08	<b>Data and Information Management:</b> data governance; data architecture; master data management; open data; sustained access to government data; data portals; enhancing the role of data; information and intelligence, knowledge management; data integration; data management strategy; roles and responsibilities; DataOps
09	<b>Broadband / Wireless Connectivity:</b> strengthening statewide connectivity; implementing rural broadband expansion; 5G deployment
10	<b>Customer Relationship Management:</b> internal customer service strategies; building customer agency confidence and trust; collaboration; service level agreements (demand planning)

STATE CIO TOP 10 PRIORITIES	
Priority Technologies, Applications and Tools for 2023	
01	<b>Identity and Access Management:</b> Identity proofing; multi-factor authentication
02	<b>Legacy Application Modernization/Renovation</b>
03	<b>Cloud Solutions:</b> selection of service and deployment models; cloud migration strategies; cloud architecture
04	<b>"X" as a Service:</b> software-as-a-service; infrastructure-as-a-service; platform-as-a-service
05	<b>Security Enhancement Tools:</b> CDM, advanced analytics, digital forensics
06	<b>Artificial Intelligence / Robotic Process Automation:</b> including chatbots, virtual assistants
07	<b>Data Analytics:</b> business intelligence and business analytics; applications; big data
08	<b>Low Code / No Code Software Development</b>
09	<b>Enterprise Resource Planning (ERP)</b>
10	<b>Business Process Integration Tools</b>

Source: [State CIO Top Ten Policy and Technology Priorities for 2023](#)

- The National Association of Chief Information Security Officers (NASCIO) conducts a survey of the state CIOs to identify and prioritize the top policy and technology issues facing state government
- The CIOs top ten priorities are identified and used as input to NASCIO's programs, planning for conference sessions, and publications
- **Workforce is the #3 Priority**



# What we're hearing from clients across North America

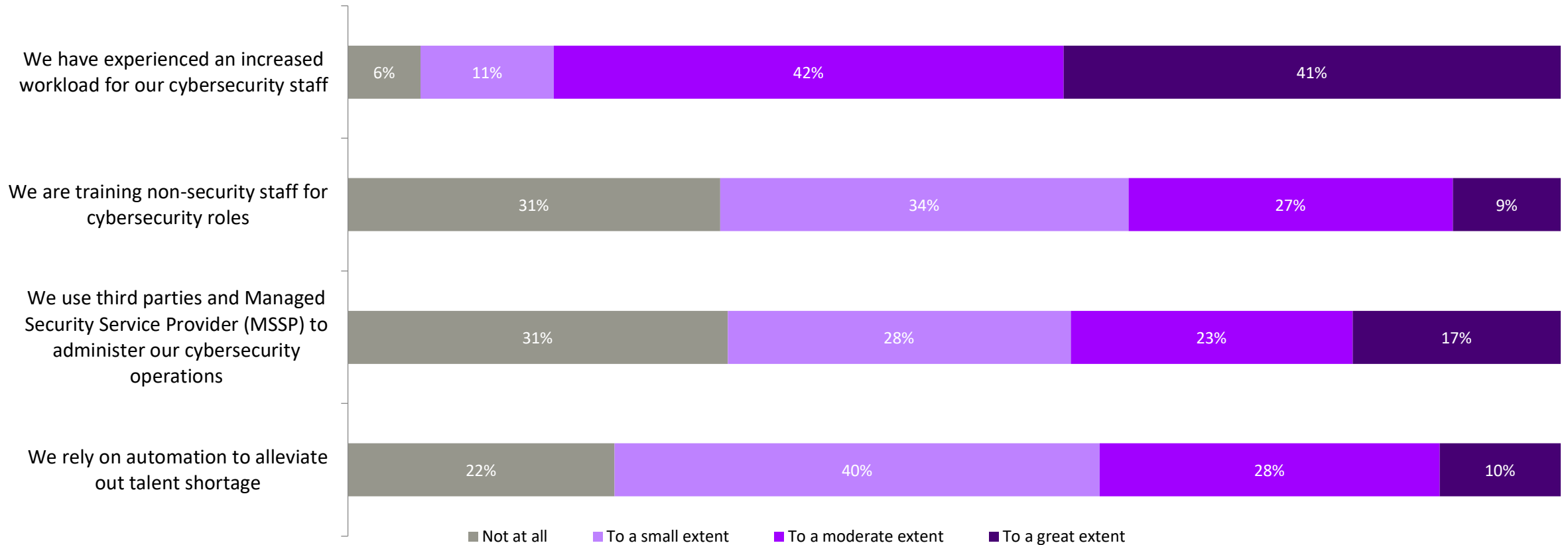
**State CISOs are vocalizing needs** across the entire National Institute of Standards & Technology (NIST) cybersecurity lifecycle (i.e., Identify, protect, detect, respond, and recover). Key themes are:

1. **Cyber Strategy & Running the Cyber PMO**
2. **Cyber Workforce Strategy & Workforce Development**
3. **Cyber Governance Risk and Compliance**
4. **Cyber Detection, Incident Response and Recovery Services**
5. **Cloud, Platform, and Application Security**
6. **Managed Security Services**



# 41% of respondents feel they have experienced an increased workload for their staff due to shortage in cybersecurity talent

To what extent has your organization experienced the following due to a shortage in cybersecurity talent?



Source: [2023 NACo & Accenture - Research on Cybersecurity of County Governments](#)

# IN THE RACE FOR CYBER RESILIENCE, PEOPLE ARE AT THE CENTER

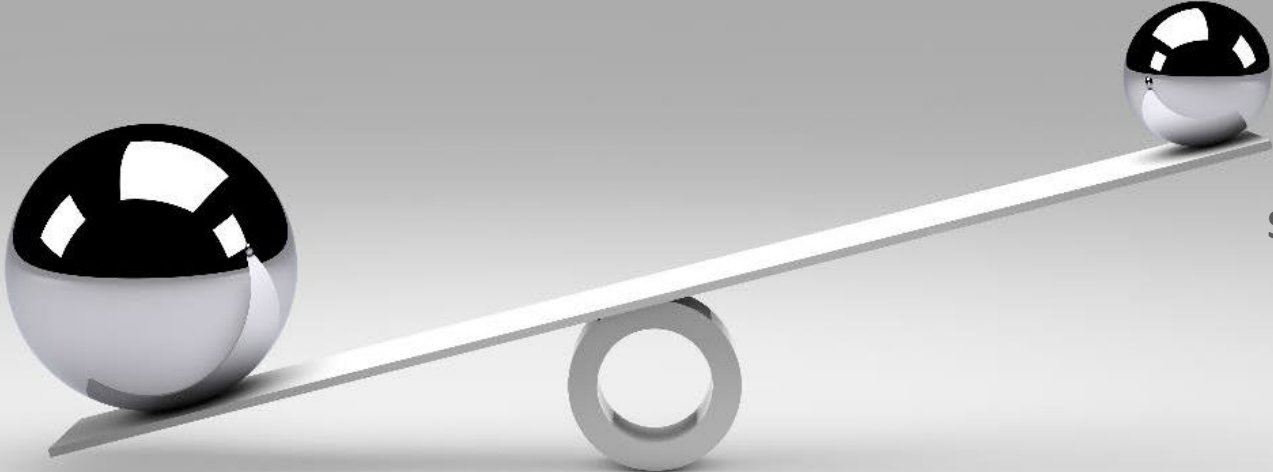
WHAT'S THE ANNUAL COST OF CYBER CRIME?

**\$6 TRILLION IN 2021**

ALL ORGANIZATIONS NEED TO **LEVEL THE PLAYING FIELD** AGAINST THREAT ACTORS BY **REDUCING HUMAN RISK** THROUGH **FUNDAMENTAL CULTURE CHANGE** AND TRANSFORMING EMPLOYEES INTO **CYBER CHAMPIONS**

INCIDENTS ATTRIBUTED TO HUMAN FALLIBILITY:

**95%**

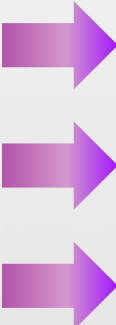


SECURITY SPEND INVESTED IN THE HUMAN FIREWALL:

**<5%**

## TODAY'S CULTURE

- IT is responsible for cybersecurity
- Only Executives** have sensitive information that should be protected
- Only businesses** can be harmed by cyber threats



## TOMORROW'S CULTURE

- EVERYONE** is responsible for cybersecurity
- ALL Employees** have information that must be protected
- ANYONE**, including families, friends, clients, and contractors can be affected by cyber threats





**CYBER RESILIENCE BEGINS AND ENDS WITH  
OUR *PEOPLE***



**ATTACKERS KNOW HOW TO EXPLOIT HUMAN FLAWS:  
88% OF DATA BREACHES CAUSED BY EMPLOYEE NEGLIGENCE\***

\*Source: Stanford University and Tessian Security 2020 (The Psychology of Human Error)



# BUILD A 'HUMAN FIREWALL' THROUGH A CYBERSECURITY PROGRAM THAT FOCUSES ON:

## ENGAGEMENT

With **compelling content** that targets relevant threat scenarios to move beyond mere compliance.

## ENABLEMENT

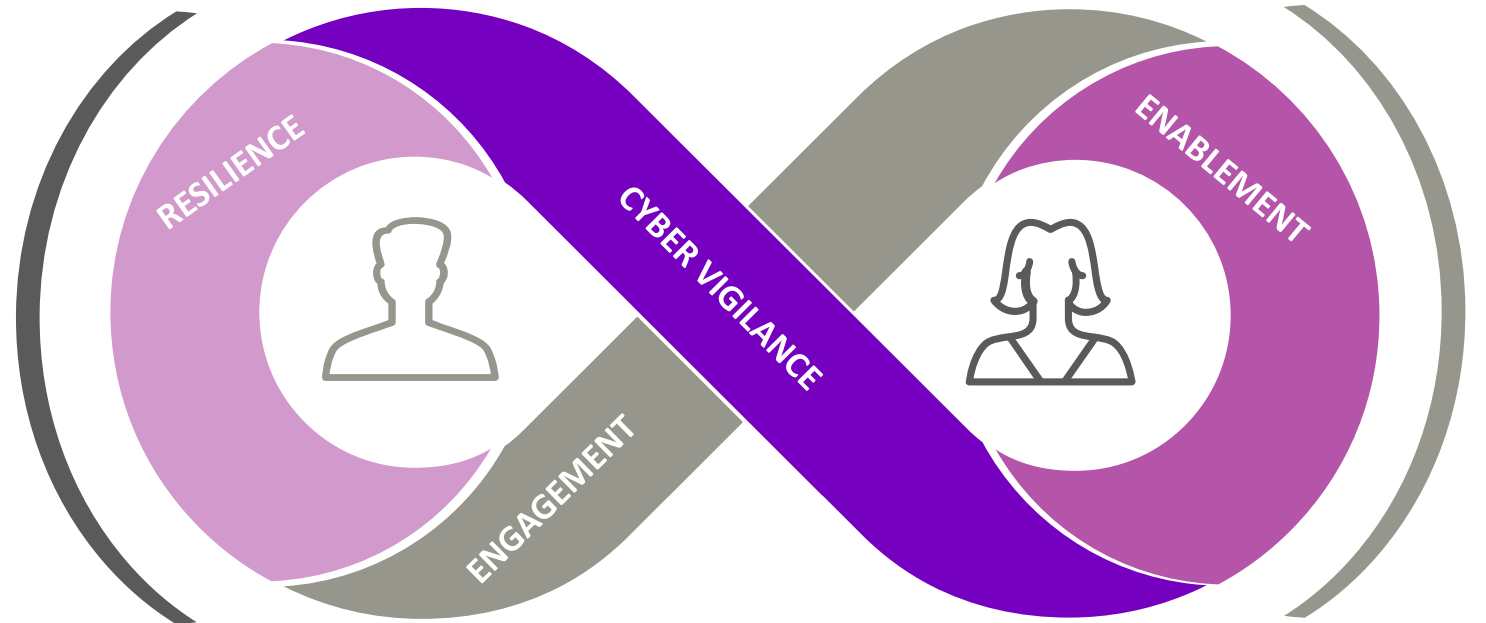
**Converting knowledge and practice into behaviors** that are embedded into 'ways of working' to reduce operational costs, penalties and breaches.

## CYBER VIGILANCE

With **awareness and understanding** about role and industry specific threats that is backed by hands-on experience.

## RESILIENCE

With a **security-embedded culture** that takes proactive steps in detecting and preventing suspicious incidents.



# WHEN WE THINK ABOUT BUILDING A HUMAN FIREWALL, WE THINK ABOUT FIVE PILLARS:

## 1 CYBERSECURE BEHAVIORS AND CULTURE CHANGE

Transforming the enterprise wide culture and elevating capabilities to drive 'security first' ways of working with insights

- **Cyber Behaviors Assessment & Risk**
- **Behavior Change Program Transformation**
- **Managed Security Awareness & Training**, e.g., Phishing as-a-Service, & Off the shelf Digital Learning



## 2 CYBERSKILLS & SPECIALIZED LEARNING

Educating your Technology and Cybersecurity talent to become more responsive to threat

- Immersive learning w/ **Persona-based (technical audience)** learning paths design
- Upskilling for IT/OT, Security, Developers
- **Orchestrated App Sec Training & Vulnerability Management** for Developers



## 3 CYBERSECURITY TALENT MANAGEMENT

Attracting, onboarding, developing and retaining top Cybersecurity Talent to your organization

- Cybersecurity **Workforce & Talent Strategy**
- **Operating Model and Org Design**, aligned to industry framework and future skills
- **Leadership Development** for Cyber and Business Leaders



## 4 HUMAN-CENTERED CHANGE FOR SECURITY IMPLEMENTATIONS

Supporting change for Security (Technology, Process) implementations, promoting adoption and embedding change

- Organizational Change Management (OCM) for **Digital Identity, Cloud, IRM, & Compliance Programs**
- Mobilization and Governance



## 5 MEASURE & ASSESS

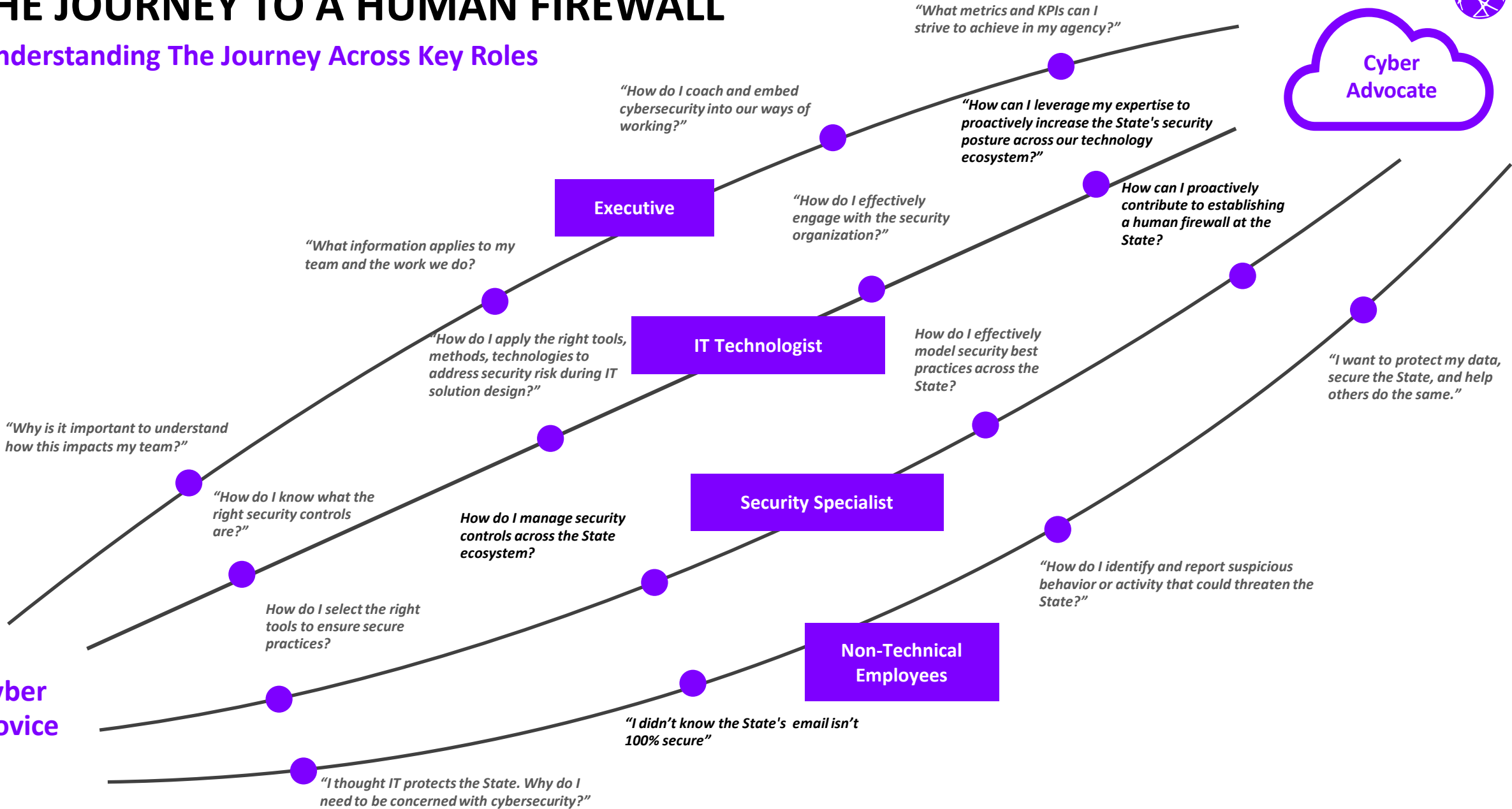
- Build and Transform Services
- Managed Services





# THE JOURNEY TO A HUMAN FIREWALL

## Understanding The Journey Across Key Roles



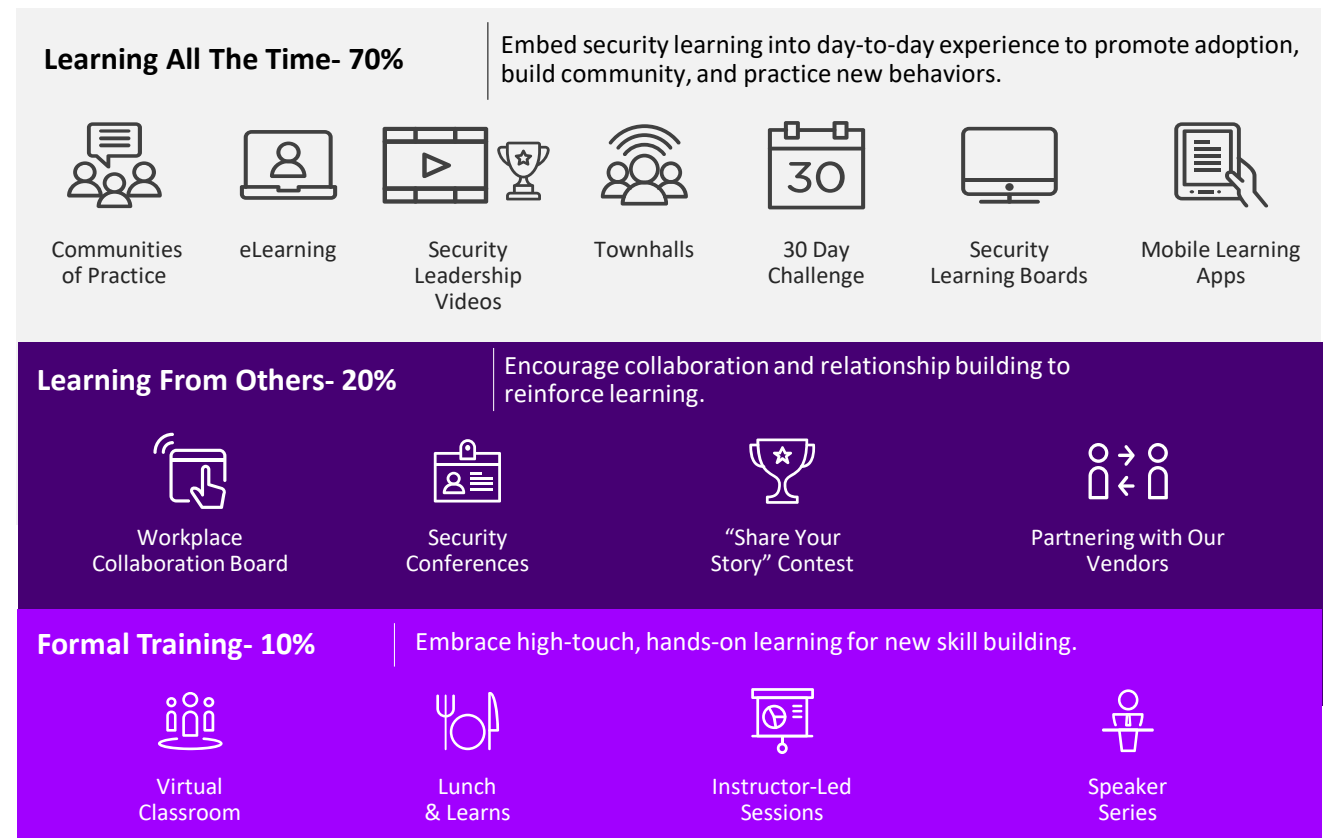
Cyber Novice



# EFFECTIVE CYBERSECURITY TRAINING & AWARENESS

## 70-20-10 MODEL FOR LEARNING

We recommend a proven, 70-20-10 model when delivering cybersecurity training and awareness programs across 3 key stages: **Foundational**, **Focused**, and **Role-based training**



# ILLUSTRATIVE CYBERSECURITY PROGRAM OUTPUTS

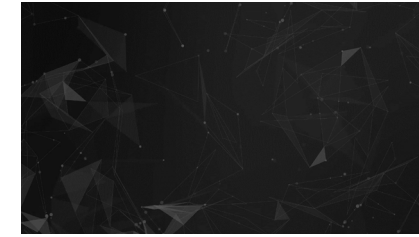
## KEY OUTCOMES

- ✓ Cybersecurity Program Strategy & Execution Plan
- ✓ High-level Stakeholder Analysis
- ✓ Cybersecurity Champion Network
- ✓ Cybersecurity Learning & Awareness Package
- ✓ Cybersecurity Program Brand Identity
- ✓ Behavior Change Measurement Approach & Interventions

## SAMPLE CYBERSECURITY LEARNING & AWARENESS ITEMS



Infographics



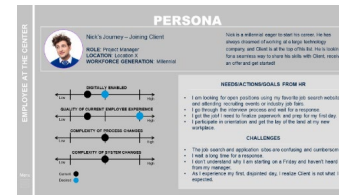
Bite-sized Videos



Digital Postcards



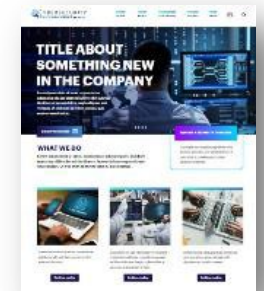
Digital Posters



Persona + Journey Map



Recognition Templates



Digital Newsletters



# Key Takeaways

## Building a Cyber Resilient Workforce

- The growing cybersecurity talent shortage is **real** and will not be resolved anytime soon
- Our people are the foundation for **cyber resilience**
- **Security training and awareness** decreases the workload on dedicated security experts
- Cybersecurity talent management is essential for developing an **effective junior workforce**
- Building a **comprehensive training program** is a significant operational undertaking



# Thank You

For additional information, please reach out to Ioana V. Bazavan or Michele Myauo:

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